

**KELTRON COMPONENT COMPLEX LTD**

**BUDGET HIGHLIGHTS**

**BUDGET 2006-07**

**Estimate 2005-06**

**Quantity**

**Rs. lakhs**

**Quantity**

**Rs. lakhs**

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**PRODUCTION:**

**ALUMINIUM ELECTROLYTIC CAPACITORS**

**A. INHOUSE PRODUCTION**

**B. OUTSOURCE (CONTRACT  
MANUFACTURING)**

	153.358 Million	1929.10	}	168.113 Million	2132.84
	63.700 Million	559.40			
TOTAL	217.058 Million	2488.50		168.113 Million	2132.84

**SALES: (Including  
Excise Duty)**

	217.058 Million	3216.25		162.999 Million	2460.92
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**PROFIT/(LOSS)**

7.74 (163.04)

**CASH GENERATION**

47.74 (118.04)

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**KELTRON COMPONENT COMPLEX LTD.**

**FORM C**

**SALES BUDGET**

(Qty.in K Nos)  
(Value: Rs.in Lakhs)

Value for 2004-05	Estimate 2005-06 Value	Description of the Product	Budget 2006-07			I Qtr.		II Qtr		III Qtr.		IV Qtr.	
			Qty.	Net Value	Gross Value	Qty.	Gross Value	Qty.	Gross Value	Qty.	Gross Value	Qty.	Gross Value
1934.02	1902.95	RADIAL	216105	2184.54	2541.07	54026	635.26	54026	635.26	54026	635.27	54027	635.28
24.02	29.46	AXIAL	230	26.96	31.36	57	7.84	57	7.84	58	7.84	58	7.84
96.31	67.04	MA/MB	68	35.96	41.82	17	10.46	17	10.46	17	10.45	17	10.45
394.25	461.47	MS	655	517.54	602.00	163	150.50	164	150.50	164	150.50	164	150.50
2448.60	2460.92	TOTAL	217058	2765.00	3216.25	54263	804.06	54264	804.06	54265	804.06	54266	804.07

MANAGING DIRECTOR

## FORM D

## OTHER INCOME BUDGET

KELTRON COMPONENT COMPLEX LIMITED

(Rs. in Lakhs)

Values for 2004-05	Estimates 2005-06	Sl No	Description	Budget 2006-2007	I QTR	II QTR	III QTR	IV QTR
3.17	1.00	1	Foil forming charges	2.00	0.50	0.50	0.50	0.50
9.37	6.50	2	Scrap sales	9.00	2.25	2.25	2.25	2.25
3.49	3.86	3	Insurance Claim	3.90	0.97	0.97	0.98	0.98
0.00	0.00	4	Interest on deposits	0.00	0.00	0.00	0.00	0.00
1.07	1.07	5	Rent	1.07	0.27	0.27	0.27	0.26
0.36	0.30	6	Service charges	0.50	0.12	0.12	0.13	0.13
0.00	0.00	7	Data Entry job work	0.00	0.00	0.00	0.00	0.00
1.28	1.40	8	IT Education	1.20	0.30	0.30	0.30	0.30
2.87	2.50	9	Interest on TDR	2.83	0.70	0.71	0.71	0.71
3.49	0.40	10	IT Project	1.00	0.25	0.25	0.25	0.25
1.21	1.00	11	Training Fee	1.50	0.37	0.37	0.38	0.38
7.72	0.55	12	Others	2.00	0.50	0.50	0.50	0.50
<b>34.03</b>	<b>18.58</b>			<b>25.00</b>	<b>6.23</b>	<b>6.24</b>	<b>6.27</b>	<b>6.26</b>

MANAGING DIRECTOR

**KELTRON COMPONENT COMPLEX LTD.**

**FORM E**

**PRODUCTION BUDGET**

(Qty.in K Nos)  
(Value: Rs.in Lakhs)

Value for 2004-05	Estimate 2005-06 Value	Description of the Product	Budget 2006-07		I Qtr.		II Qtr		III Qtr.		IV Qtr.	
			Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value
<b><u>A. INHOUSE PRODUCTION</u></b>												
1530.20	1643.04	RADIAL	152405	1406.69	38101	351.67	38101	351.67	38101	351.67	38102	351.68
16.05	20.09	AXIAL	230	24.26	57	6.06	57	6.06	58	6.07	58	6.07
90.20	62.00	MA/MB	68	32.36	17	8.09	17	8.09	17	8.09	17	8.09
316.22	407.71	MS	655	465.79	163	116.44	164	116.45	164	116.45	164	116.45
			153358	1929.10	38338	482.26	38339	482.27	38340	482.28	38341	482.29
<b><u>B. OUTSOURCE (CONTRACT MANUFACTURING)</u></b>												
		RADIAL	63700	559.40	15925	139.85	15925	139.85	15925	139.85	15925	139.85
1952.67	2132.84	TOTAL	217058	2488.50	54263	622.11	54264	622.12	54265	622.13	54266	622.14

MANAGING DIRECTOR

KELTRON COMPONENT COMPLEX LTD.

FORM F

MATERIAL CONSUMPTION

(Qty.in K Nos)  
(Value: Rs.in Lakhs)

Value for 2004-05	Estimate 2005-06 Value	Description of theProduct	Budget 2006-07		I Qtr.		II Qtr		III Qtr.		IV Qtr.	
			Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value	Qty.	Value
		RADIAL	152405	1003.94	38101	250.98	38101	250.98	38101	250.99	38102	250.99
		AXIAL	230	6.12	57	1.53	57	1.53	58	1.53	58	1.53
		MA/MB	68	23.39	17	5.85	17	5.85	17	5.85	17	5.84
		MS	655	286.42	163	71.61	164	71.61	164	71.60	164	71.60
		<b><u>B. OUTSOURCE (CONTRACT MANUFACTURING)</u></b>	153358	1319.87	38338	329.97	38339	329.97	38340	329.97	38341	329.96
		RADIAL	63700	401.09	15925	100.27	15925	100.27	15925	100.27	15925	100.28
<b>1197.01</b>	<b>1253.94</b>	<b>TOTAL</b>	<b>217058</b>	<b>1720.96</b>	<b>54263</b>	<b>430.24</b>	<b>54264</b>	<b>430.24</b>	<b>54265</b>	<b>430.24</b>	<b>54266</b>	<b>430.24</b>

MANAGING DIRECTOR

**FORM G****REVENUE EXPENSES BUDGET**

(Rs.in lakhs)

KELTRON COMPONENT COMPLEX LIMITED

Values for 2004-05	Estimates for 2005-06	SI No	Description	Total Budget 2006-07	I Qtr	II Qtr	III Qtr	IV Qtr
490.06	455.00	I 1	Salaries, Wages & Other allowances (excluding OT)	455.00	113.75	113.75	113.75	113.75
490.06	455.00		Sub Total I	455.00	113.75	113.75	113.75	113.75
40.69	30.00	II	Staff Training & Welfare Expenses	30.00	7.50	7.50	7.50	7.50
140.48	130.00	III	Power, Fuel & Water	130.00	32.50	32.50	32.50	32.50
1.70	1.30	IV	Rent, Rates & Taxes (Excl. ED)	1.00	0.25	0.25	0.25	0.25
6.62	6.50	V	Insurance Charges	5.00	5.00	0.00	0.00	0.00
19.56	13.00	VI	Repairs & Maintenance	13.00	3.25	3.25	3.25	3.25
2.02	1.80	VII	Travelling & Conveyance	1.80	0.45	0.45	0.45	0.45
0.83	0.25	VIII	Advertisement & Publicity	0.25	0.06	0.06	0.06	0.07
16.17	12.00	IX	Packing & Forwarding Charges	15.00	3.75	3.75	3.75	3.75
141.71	105.79	X 1	Commission on Sales	138.25	34.56	34.56	34.56	34.57
0.00	0.00	2	After Sales Service	0.00	0.00	0.00	0.00	0.00
66.14	51.00	3	Other Selling Expenses	65.00	16.25	16.25	16.25	16.25
2.70	3.00	XI 1	Postage, Telephone & Telex Charges	3.00	0.75	0.75	0.75	0.75
3.21	2.97	2	Printing & Stationery	3.00	0.75	0.75	0.75	0.75
14.16	11.75	3	Other Miscellaneous Expenses	10.00	2.50	2.50	2.50	2.50
455.99	369.36		Sub Total (II to XI)	415.30	107.57	102.57	102.57	102.59

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Values for 2004-05	Estimates for 2005-06	SI No	Description	Total Budget 2006-07	I Qtr	II Qtr	III Qtr	IV Qtr
		XII	INTEREST AND BANK CHARGES					
72.72	55.80	1	Interest on KSEDC Loan	0.00	0.00	0.00	0.00	0.00
95.07	0.00	2	Interest on other long term loan	0.00	0.00	0.00	0.00	0.00
118.57	114.32	3	Interest on Cash Credit & Overdraft	115.00	28.75	28.75	28.75	28.75
0.00	0.00	4	Interest on Short term loan - KIRFB	0.00	0.00	0.00	0.00	0.00
0.00	0.00	5	Interest on Fixed Deposits	0.00	0.00	0.00	0.00	0.00
27.45	23.08	6	Bank Charges	25.00	6.25	6.25	6.25	6.25
5.51	13.17	7	Others, if any (Pl.specify)	5.00	1.25	1.25	1.25	1.25
<b>319.32</b>	<b>206.37</b>		<b>Sub Total XII</b>	<b>145.00</b>	<b>36.25</b>	<b>36.25</b>	<b>36.25</b>	<b>36.25</b>
		XIII	OTHERS					
45.06	45.00	1	Depreciation on Fixed Assets	40.00	10.00	10.00	10.00	10.00
0.00	0.60	2	Misc. Expenditure written off	1.00	0.25	0.25	0.25	0.25
0.00	0.60	3	Tools, mould, jigs & fixtures	0.00	0.00	0.00	0.00	0.00
1.27	0.00	4	R&D Expenditure written off	5.00	1.25	1.25	1.25	1.25
<b>46.33</b>	<b>46.20</b>		<b>Sub Total XIII</b>	<b>46.00</b>	<b>11.50</b>	<b>11.50</b>	<b>11.50</b>	<b>11.50</b>
<b>1311.70</b>	<b>1076.93</b>		<b>GRAND TOTAL</b>	<b>1061.30</b>	<b>269.07</b>	<b>264.07</b>	<b>264.07</b>	<b>264.09</b>

MANAGING DIRECTOR

KELTRON COMPONENT COMPLEX LTD.

FORM H

PROFITABILITY BUDGET

(Rs.in lakhs)

Value for 2004-05	Estimates for 2005-06	Sl. No.	Description	Total Budget 2006-07	I Qtr.	II Qtr.	III Qtr.	IV Qtr.
		A.	<u>INCOME</u>					
2448.60	2460.92	1	Gross Sales	3216.25	804.06	804.06	804.06	804.07
0.00	0.00		a) Export	0.00	0.00	0.00	0.00	0.00
2448.60	2460.92		b) Indigenous	3216.25	804.06	804.06	804.06	804.07
343.21	345.27	2	Excise Duty	451.25	112.81	112.81	112.81	112.82
2105.39	2115.65	3	Net Sales	2765.00	691.25	691.25	691.25	691.25
34.03	18.58	4	Other Income	25.00	6.23	6.24	6.27	6.26
(15.46)	33.60	5	Increase/Decrease in FG/WIP	0.00	0.00	0.00	0.00	0.00
2123.96	2167.83		A Total (3 to 5)	2790.00	697.48	697.49	697.52	697.51
		B	<u>EXPENDITURE</u>					
1197.00	1253.94	1	Raw Materials	1720.96	430.24	430.24	430.24	430.24
1197.00	1253.94		B Total	1720.96	430.24	430.24	430.24	430.24
926.96	913.89	C	<u>CONTRIBUTION</u>	1069.04	267.24	267.25	267.28	267.27
490.06	455.00	D	Salaries & Wages	455.00	113.75	113.75	113.75	113.75
141.71	105.79		Sales Commission	138.25	34.56	34.56	34.56	34.57
314.28	263.57		Other Rev. exp.	277.05	73.01	68.01	68.01	68.02
<b>946.05</b>	<b>824.36</b>		<b>D Total</b>	<b>870.30</b>	<b>221.32</b>	<b>216.32</b>	<b>216.32</b>	<b>216.34</b>

KELTRON COMPONENT COMPLEX LTD.

FORM H

PROFITABILITY BUDGET

(Rs.in lakhs)

Value for 2004-05	Estimates for 2005-06	Sl. No.	Description	Total Budget 2006-07	I Qtr.	II Qtr.	III Qtr.	IV Qtr.
<b>-19.09</b>	<b>89.53</b>	<b>E</b>	<b>GROSS PROFIT</b>	<b>198.74</b>	<b>45.92</b>	<b>50.93</b>	<b>50.96</b>	<b>50.93</b>
118.57	114.32	F 7	Interest on Cash Credit	115.00	28.75	28.75	28.75	28.75
27.45	23.08	8	Bank Charges	25.00	6.25	6.25	6.25	6.25
95.07	0.00	9	Interest on Term Loan	0.00	0.00	0.00	0.00	0.00
72.72	55.80	10	Interest on KSEDC Loan	0.00	0.00	0.00	0.00	0.00
5.51	13.17	11	Other Fin.charges	5.00	1.25	1.25	1.25	1.25
319.32	206.37		F Total (7 to 11)	145.00	36.25	36.25	36.25	36.25
1.27	0.00	G 12	R & D Expenses	5.00	1.25	1.25	1.25	1.25
45.06	45.00	13	Depreciation	40.00	10.00	10.00	10.00	10.00
0.00	0.60	14	Expenses written off	1.00	0.25	0.25	0.25	0.25
0.00	0.60	15	Others, if any	0.00	0.00	0.00	0.00	0.00
46.33	46.20		G Total	46.00	11.50	11.50	11.50	11.50
<b>-384.74</b>	<b>(163.04)</b>		<b>NET PROFIT E-(F+G)</b>	<b>7.74</b>	<b>(1.83)</b>	<b>3.18</b>	<b>3.21</b>	<b>3.18</b>

**MANAGING DIRECTOR**

**FORM I**

**CASH FLOW STATEMENT**

KELTRON COMPONENT COMPLEX LIMITED

(Rs.in lakhs)

SI No	Description	Total Budget 2006-2007	I Qtr	II Qtr	III Qtr	IV Qtr
1	Collection from sales	3311.79	827.94	827.95	827.95	827.95
2	Advance from customers	0	0	0	0	0
3	Increase in borrowing for working capital	0	0	0	0	0
4	Term loan from Institutions/ Banks	0	0	0	0	0
5	Short term (F D)	0	0	0	0	0
6	Receipt from KSEDC	0	0	0	0	0
7	Borrowing from other companies (pl. specify)	0	0	0	0	0
8	Refund of loans given to other companies (pl. specify)	0	0	0	0	0
9	LC Margin vacated	0	0	0	0	0
10	Others	25.00	6.23	6.24	6.27	6.26
<b>TOTAL INFLOW A</b>		<b>3336.79</b>	<b>834.17</b>	<b>834.19</b>	<b>834.22</b>	<b>834.21</b>

FORM I  
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(Rs.in lakhs)

SI No	Description	Total Budget 2006-2007	I Qtr	II Qtr	III Qtr	IV Qtr
1	Payment for purchase of RM & Components	1613.89	403.47	403.47	403.47	403.48
2	Payment for Salaries & wages	455.00	113.75	113.75	113.75	113.75
3	Payment for other Revenue Expenses	277.05	73.01	68.01	68.01	68.02
4	Payment for Excise Duty	451.25	112.81	112.81	112.81	112.82
5	Payment for Sales Tax	128.65	32.16	32.16	32.16	32.17
6	Interest on CC Account	115.00	28.75	28.75	28.75	28.75
7	Payment of Bank charges	30.00	7.50	7.50	7.50	7.50
8	Interest on KSEDC loans	0.00	0.00	0.00	0.00	0.00
9	Repayment of short service term loan	0.00	0.00	0.00	0.00	0.00
10	Payment of Sales Commission	138.25	34.56	34.56	34.56	34.57
11	Capital Expenses (excluding for Tech know-how)	29.52	8.89	11.71	4.00	4.92
12	R & D Expenses	5.00	1.25	1.25	1.25	1.25
<b>TOTAL OUTFLOW B</b>		<b>3243.61</b>	<b>816.15</b>	<b>813.97</b>	<b>806.26</b>	<b>807.23</b>
SURPLUS/(DEFICIT) (A-B)		93.18	18.02	20.22	27.96	26.98
OPENING BALANCE		970.78	970.78	952.76	932.54	904.58
CLOSING BALANCE		877.60	952.76	932.54	904.58	877.60

MANAGING DIRECTOR

**FORM J****CAPITAL EXPENDITURE BUDGET - SUMMARY STATEMENT**

(Rs. lakhs)

KELTRON COMPONENT COMPLEX LTD

SL NO	Description	Budget 2006-07	I QTR	II QTR	III QTR	IV QTR
1	Land	0.00	0.00	0.00	0.00	0.00
2	Building and services (Repairs)	7.75	3.05	1.70	0.50	2.50
3	Plant & Machinery	11.60	1.80	6.30	2.00	1.50
4	Test Equipment	6.82	2.80	2.20	0.95	0.87
5	Factory Equipments	0.30	0.14	0.16	0.00	0.00
6	Furniture & Fittings	0.00	0.00	0.00	0.00	0.00
7	Office Equipments	2.95	1.10	1.35	0.50	0.00
8	Library Books	0.10	0.00	0.00	0.05	0.05
9	Vehicles	0.00	0.00	0.00	0.00	0.00
10	Technical Knowhow Fees	0.00	0.00	0.00	0.00	0.00
11	Training Expenses	0.00	0.00	0.00	0.00	0.00
12	Development Expenditure	0.00	0.00	0.00	0.00	0.00
13	Material Handling equipment	0.00	0.00	0.00	0.00	0.00
14	Miscellaneous	0.00	0.00	0.00	0.00	0.00
	<b>TOTAL</b>	<b>29.52</b>	<b>8.89</b>	<b>11.71</b>	<b>4.00</b>	<b>4.92</b>

MANAGING DIRECTOR